

4000th branch inaugurated by Axis Bank in Kharadi, Pune

- *15 branches launched by the Bank in last two fiscals, in Pune district alone*
- *Robust network of 71 branches , 489 ATMs and 195 Recyclers in Pune district and 432 branches, 2123 ATMs and 788 Recyclers across Maharashtra*
- *Bank has added 297 branches in the current fiscal, across India*
- *The initiative is in line with the government's vision of providing banking services within 5 kms for every Indian citizen*

Pune, 25th March, 2019: In its efforts to continuously reach out to an increasing number of customers through the length and breadth of the country, Axis Bank, India's third largest private Bank inaugurated its 4000th milestone branch at Eon, Kharadi in Pune. The new branch was inaugurated by Mr. Amitabh Chaudhry, MD&CEO, Axis Bank and Mr. Ravi Narayanan, President & Head Branch Banking, Axis Bank.

Through this new branch, the Bank will offer its customers a comprehensive range of banking services like savings and current accounts, deposits and loans, locker facilities, etc., along with digital solutions.

Commenting on the inauguration of the branch, **Mr. Amitabh Chaudhry, MD&CEO, Axis Bank** said, "We are extremely happy to achieve this significant milestone. Branch Banking is an integral part of our growth strategy, and we believe that our branches will not only help in deposit mobilisation from new customers, but also act as a core driver of the Bank's acquisition strategy across products. We expect branches to continue playing a crucial role in the new scheme of things. Every branch gives us the unique opportunity to interact with our customers closely, understand their priorities and deliver localised services."

As on December 31st 2018, around 17% of the Bank's branches are in rural areas and 78% of the Bank's rural branches are in unbanked locations. The domestic loan growth stood at 18% YOY, while the retail loan book grew 20% YOY. The Bank's Savings Account Deposits grew 15% YOY and CASA Deposits grew 17% YOY and constituted 46% of total deposits as at the end of 31st December 2018. The sourcing of retail loans through branches has seen significant improvement over the years and contributed 50% to overall sourcing in FY18 vis-à-vis 36% in FY13. The Bank therefore sees greater merit in a calibrated growth of its branch network, through a combination of advanced analytics that help in identifying high potential locations and technology tools that increase staff productivity & smaller branch formats.

Speaking on the occasion, **Mr Ravi Narayanan, President & Head Branch Banking, Axis Bank** said, “Pune has been the hub for a lot of business activities, including that of SMEs, Engineering and Auto Ancillaries and we see good probability of these businesses growing multi-fold. In line with the growth potential and customer requirements, we continue to add Bank branches at a steady rate. In the last two financial years, we have opened 15 Branches in Pune district adding up to 71 branches in the city, out of which 4 are in the rural areas. ”

Axis Bank has 4000 branches, 12290 and 4421 recyclers across the country out of which 432 branches, 2123 ATMs and 788 Recyclers are in Maharashtra and 71 branches, 489 ATMs and 195 Recyclers are in Pune district as on today.

With an extensive reach across the country, the Bank actively tries to leverage its geographical spread to expand the reach and impact of its CSR initiatives. The CSR activities undertaken directly by the Bank focus on poverty alleviation, rural development through promoting financial literacy and enabling financial inclusion, environmental sustainability, education and skill development. ABF joined hands with the Government of Maharashtra to transform adverse conditions in 1,000 villages plagued by drought, low human development index and other social challenges. ABF will help in transforming them into ‘model villages’ and will implement its flagship financial inclusion and financial literacy programmes to introduce banking in these villages.

About Axis Bank:

Axis Bank is the third largest private sector bank in India. Axis Bank offers the entire spectrum of services to customer segments covering Large and Mid-Corporates, SME, Agriculture and Retail Businesses. With its 3,964 domestic branches (including extension counters) and 12,705 ATMs across the country as on 31st December 2018, the network of Axis Bank spreads across 2,321 cities and towns, enabling the Bank to reach out to a large cross-section of customers with an array of products and services. The Bank also has ten overseas offices with branches at Singapore, Hong Kong, Dubai (at the DIFC), Shanghai and Colombo; representative offices at Dubai, Abu Dhabi, Sharjah and Dhaka and an overseas subsidiary at London, UK.